## Australian Time Trials Association Profit & Loss Summary

Income	01 Jul 16 to 30 Jun 17	01 Jul 17 to 30 Jun 18	% Change
Bank Interest	408.99	383.67	-6.19%
Drink Sales	399.60	233.15	-41.65%
Memberships – EFT	2,095.00	2,035.00	-2.86%
Memberships – IOne Sports Techno	1,329.00	1,062.00	-20.09%
Memberships – Register Now	7,226.60	4,848.22	-32.91%
Race Entry Fees – B.I.P	10,675.00	8,728.29	-18.24%
Race Entry Fees – Summer Series	18,651.34	19,162.90	+2.74%
Race Entry Fees – Winter Series	4,408.71	2,578.97	-41.50%
Timing Services	0.00	350.00	0.00%
Transponder Sales	915.00	1,028.66	+12.42%
Clothing Sales	30.00	0.00	-100.00%
Sales	30.00	0.00	-100.00%
Income Total	46,169.24	40,410.86	-12.47%
Cost of Sales			
Cost Of Sales Total	0.00	0.00	0.00%
Gross Profit	46,169.24	40,410.86	-12.47%
Expense			
Administration	251.10	165.00	-34.29%
Advertising	282.73	246.05	-12.97%
Affiliation Fees	887.50	350.00	-60.56%
Bank Charges	69.81	70.20	+0.56%
Equipment Purchases	2,102.14	2,472.82	+17.63%
Equipment Repairs	79.95	209.50	+162.04%
Equipment Storage	5,126.00	5,126.00	0.00%
Insurance	6,170.00	6,295.00	+2.03%
Marshals & Helpers	15,194.15	13,040.30	-14.18%
Postage	179.00	55.00	-69.27%
Prizes & Trophys	8,667.78	2,915.30	-66.37%
Refreshments & Cakes	752.50	192.60	-74.41%
Register Now Fees	1,790.92	1,526.29	-14.78%
Signage	0.00	300.00	0.00%
Software Purchases	0.00	1,551.03	0.00%
Telephone	460.00	537.00	+16.74%
TMP approval Fees	0.00	544.30	0.00%
Traffic Management	6,308.82	5,895.03	-6.56%
Traffic Management Training	0.00	1,018.00	0.00%

Trailer Registration	63.30	65.50	+3.48%
Transponder Purchases	0.00	801.98	0.00%
Venue Hire	4,686.59	5,022.20	+7.16%
Web Hosting	206.25	261.25	+26.67%
Office Supplies	27.00	0.00	-100.00%
Sundry Expenses	210.55	0.00	-100.00%
Expense Total	53,516.09	48,660.35	-9.07%
Operating Profit	-7,346.85	-8,249.49	-12.29%
Operating Profit Other Income	-7,346.85	-8,249.49	-12.29%
· · ·	-7,346.85 0.00	-8,249.49 0.00	-12.29% 0.00%
Other Income			
Other Income Other Income Total			

Gross Profit = Income - Cost of Sales
Operating Profit = Gross Profit - Expenses
Net Profit = Operating Profit + Other Income - Other Expenses
Please note that this report shows amounts excluding tax.

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